Estate planning is a family affair. All members of the family should be involved in determining goals, objectives and methods of transferring property from one generation to another. However, once these factors are agreed upon, planning the actual transfer must be done by the property owner. The first step is to inventory and value the estate.

As an individual in business, whether in town or on the farm, you have a sizeable investment in land, buildings, equipment and inventory. In acquiring this property, you have created an estate which, at the time of death, will be subject to both state and federal estate taxes and other settlement costs.

Federal Legislation and decreasing land values are reducing the impact of estate and gift taxes. However, the need to adequately plan the transfer of property from one generation to the next still remains. If inflation re-accelerates, the tax advantages gained through increased estate and gift deductions could be lost.

If a large portion of the estate consists of fixed assets such as land and buildings, the need for liquidity could present a special problem. Careful estate planning can reduce liquidity needs or provide a means of covering these needs and thereby prevent the forced sale of property built up over a lifetime. It will also insure passing the largest possible estate to the next generation.

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## **PURPOSE OF THIS PUBLICATION**

This publication will acquaint you with the types of property included in your estate. It will assist you in plac-

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ing a value on your estate and determining the settlement costs of various estate plans. Also, by following the steps outlined it is possible to determine the amount of additional liquidity — assets that can be quickly turned into cash — that may be needed to pay necessary settlement and transfer costs.

This form pertains to inventorying the property owned by an individual and should be completed by each property owner in the family. THE FORM IS GENERAL IN NATURE AND SHOULD BE USED ONLY FOR PRELIMINARY PLANNING.

## **VALUATION METHODS**

Property must be valued at its fair market value in the inventory process. However, where real property devoted to farming or other closely held businesses is concerned, we can also use the "current use" method of valuation. While using this method can mean substantial tax savings, a number of qualifications have to be met both before and after the death of the owner. See your attorney for particulars.

The inventory process and estate tax calculations become more complicated if gifts of property have been made. NDSU Extension Circular EC-604, "Estate Planning Considerations", provides a general explanation of how the new annual gift exclusion, unified tax credit, and unlimited marital deduction for gifts affects the process. Also, contact your attorney for additional information on how these factors affect your individual situation.



STEP 1. DETERMINE WHAT YOU OWN		
A. LIQUID ASSETS <sup>11</sup>	C. BUSINESS ASSETS <sup>1/</sup>	
1. FACE VALUE OF LIFE INSURANCE	1. MACHINERY \$	
POLICIES YOU OWN. NOTE: YOU OWN	<b>a</b>	
THE POLICY IF YOU HAVE THE	3. EQUIPMENT	
POWER TO CHANGE THE BENE-	4. CAR	
FICIARY, CASH IT IN, SELECT THE	5	
SETTLEMENT METHOD, OR	6. TRUCK	
BORROW AGAINST THE POLICY. \$	7	
2. CHECKING ACCOUNT	9 INVENTORY (CROPS)	
3. SAVINGS ACCOUNT	O INDICATORY A PURCHOOLS	
4. SAVINGS BOND	10. INVENTORY (OTHER)	
5. OTHER BONDS	11. OTHER	
6. STOCKS, MUTUAL FUNDS	12. OTHER	
7. MONEY OWED TO YOU BY OTHERS	TOTAL BUSINESS ASSETS	\$(C)
8. DEATH BENEFIT OF RETIREMENT PLANS		,
9. OTHER		
TOTAL LIQUID ASSETS	(A)	
	D. REAL ESTATE!	
	1. LAND\$	
B. PERSONAL PROPERTY <sup>1</sup>	2. LAND	<del></del>
1. HOUSEHOLD GOODS \$	3. BUILDINGS	<del></del>
2. SILVER AND JEWELRY	4. OTHER	<del></del>
3. ART OBJECTS	5. OTHER	<del></del>
4. ANTIQUES	TOTAL REAL ESTATE	\$(D)
5. OTHER		
6. OTHER		
TOTAL PERSONAL PROPERTY	(B) E. TOTAL ASSETS (ITEMS A + B + C + D)	\$(E)

<sup>1/</sup>How you own property, especially with someone else, affects what portion of that property to include in your estate. Check the section on Property Inventory and Ownership in North Dakota Extension Circular EC-804 which outlines inventory procedures for property owned in different ways.

STEP II. DETERMINE WHAT YOU OWE OTH	ERS	STEP IV. COMPUTE	FEDERAL	ESTATE TAX	
F. NOTES AND MORTGAGES		L. TENTATIVE FE TAX. USE ITEM			
		APPROPRIATE SCHEDULE 1.	TAX FROM		
2					\$(L)
3. CHATTEL MORTGAGES		SCHEDULE 1. FEDER	AL ESTATE 8	GIFT TAX RATES	
4		VALUE OF			
5. CONTRACTS		ASSETS SUBJECT TO TAX	TAX	RATE ON NEXT BRACKET	
6		UNDER \$10,000 10,000	18%		
7. UNSECURED NOTES		10,000 20,000	\$ 1,800 3,800	20% 22	
		40,000	8 200	24	
8. OTHER	1	60,000	13,000	26	
TOTAL DEBTS	\$(F)	80,000	18,200	28	
		100,000	23,800	30	
		150,000	38,800	32	
STEP III. DETERMINE FEDERAL NET TAXAL	BLE ESTATE	250,000 500,000	70,800 155,800	34 37	
G. TOTAL PROPERTY CONTROLLED (ITE	M E) \$(G)		155,500		
	(*,	750,000		39	
H. MISCELLANEOUS DEDUCTIONS		1,000,000	345,800	41	
1. NOTES AND MORTGAGES		1,250,000	448,300 555,800 780,800	43 45	
		2,000,000	780 800	49 49	
2. ESTATE SETTLEMENT COSTS. TAKE 4 PERCENT OF ITEM G. THIS		2,500,000	1,025,800	50	
GENERALLY COVERS FUNERAL		3,000,000	1,290,800	55 2/	
EXPENSES, COST OF LAST ILLNESS, LAWYER FEES, UNPAID		2/ The maximum rate aft \$2,500,000.	ter 1987 will be	50 percent for estates	exceeding
INCOME TAX, COURT COSTS AND OTHER ADMINISTRATIVE					
COSTS. \$		M. FEDERAL TA	AX CREDITS		
TOTAL MISCELLANEOUS DEDUCTIONS	\$(H)	1. Unified Tax Cr	redit (See bel	ow) \$	
I. ADJUSTED GROSS ESTATE (G MINUS I	<b>H) \$</b> (1)	1985 1986	\$121,800 155,800		
	(/	1987 &	192,800		
J. MARITAL DEDUCTION — ANY		after			
PORTION OF THE ESTATE		2. CREDIT FOR	STATE ESTA	TE TAX.	
GOING TO THE SURVIVING SPOUSE IN SUCH A MANNER		WORK OUT S			
THAT THE PROPERTY WILL BE		ESTATE TAX.	ITEM P IS TH		
INCLUDED IN THE SURVIVING		CREDIT ALLO	WED.	\$	
SPOUSE'S ESTATE.	\$(J)	TOTAL F	EDERAL TAX	CREDITS	- <b>▶</b> \$(M
K. FEDERAL NET TAXABLE				DUE (L MINUS M)	\$(N
ESTATE (I MINUS J)	\$(K)	N. FEDERAL ES	THE IMA	702 (E IIIII 100 IVI)	¥

## STEP V. COMPUTE NORTH DAKOTA ESTATE TAX

# O. FEDERAL NET TAXABLE ESTATE (ITEM K)

\$ \_\_\_\_\_(O)

P. NORTH DAKOTA ESTATE TAX DUE.
USE ITEM O TO FIND THE APPROPRIATE TAX FROM SCHEDULE 3.

\$ \_\_\_\_\_(P)

#### SCHEDULE 3 NORTH DAKOTA ESTATE TAX AND FEDERAL CREDIT

VALUE OF		RATE ON
TAXABLE	TAX ON	NEXT
ESTATE	COLUMN 1	BRACKET
UNDER \$100,000	0	NO!1E
\$ 100,000	0	8.0
150,000	400	1.6
200,000	1,200	2.4
300,000	3,600	3.2
500,000	10,000	4.0
700,000	18,000	4.8
900,000	27,600	5.6
1,100,000	38,800	6.4
1,600,000	70,800	7.2
2,100,000	106,800	8.0
2,600,000	146,800	8.8
3,100,000	190,800	9.6
3,600,000	238,800	10.4
4,100,000	290,800	11.2

# STEP VI. COMPUTE LIQUIDITY REQUIREMENTS

### Q. ESTATE CLEARANCE FUND NEEDED

1. TOTAL FEDERAL AND STATE

	ESTATE TAXES DUE (ITEM N PLUS P)	\$
2.	ESTATE SETTLEMENT COSTS (ITEM H2) NOTE: THE SETTLEMENT COSTS ARE ADDED BACK IN AT THIS POINT BECAUSE THEY HAVE TO BE PAID WHEN THE ESTATE IS SETTLED.	\$
3.	UNPAID MORTGAGES AND OTHER INSTALLMENT AND LONG-TERM OBLIGATIONS (ITEM H1).	

R. AVAILABLE	LIQUID	ASSETS	
(ITEM A)			

DICTATE THESE DEBTS WILL BE

TOTAL CLEARANCE FUND NEEDED

PAID BY THE HEIRS.

\$ (R)

(Q)

S. ADDITIONAL LIQUIDITY NEEDED (Q MINUS R)

\$ \_\_\_\_\_(S)

#### PLANNING FOR LIQUIDITY

Planning for the eventual payment of estate settlement costs and estate taxes is a must. If it's planned that the business continue to operate after the death of the owners, loss of assets used to pay necessary costs and taxes could create a debt problem or lead to a reduction in the size of the estate as part is sold to create needed liquidity.

Liquidity to meet estate settlement costs can be achieved in a number of ways. Pre-death funding possibilities include life insurance, accumulating savings, and development of investment programs such as Keogh (HR10) or IRA Plans. The option also exists of plowing all available capital into the business knowing that liquidity would have to be squeezed from the business after death.

Also keep in mind that pre-death gifting, sale of farm property, and structuring of property ownership before death could reduce the need for liquidity.

These same factors could influence the selection of alternatives used to provide any needed liquidity.

Post-death possibilities include the 15-year option for installment payment of part of the federal estate obligation. If this plan looks promising, make sure the pre-death requirements are met and that heirs are fully aware of post-death requirements such as shifts in lease arrangements or sale of the property that could affect eligibility. Other post-death possibilities include extensions of time for payment of federal estate tax and redemption of stock after death if the business is organized as a corporation.

If liquidity is needed, carefully evaluate each possibility and select the alternative that best meets your future needs under your present financial situation.