

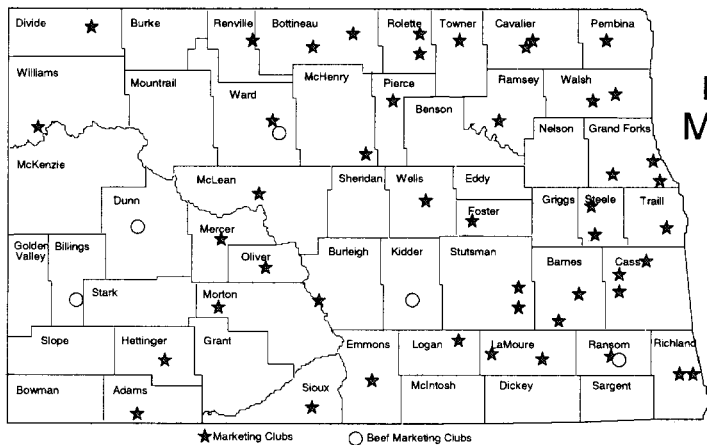
Marketing Clubs Directory



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George Flaskerud

Extension Crops Economist, North Dakota State University



North Dakota had 52 marketing clubs in 36 counties active as of July 1, 2005, and several more are inactive. Five are specialized beef marketing clubs. Membership in 48 of the clubs is approximately 801, or 17 members per club, on average. Only active clubs are listed in the directory.

Thirty-three of the 52 clubs used start-up funds that the state provided. Start-up funds were provided for 29 of the clubs through the North Dakota Farm Business Management Education Program that Steve Zimmerman supervises. Four of the clubs were funded as beef marketing clubs through the NDSU Extension Service. A total of 64 clubs have received state funding, 58 through Zimmerman, since 1999, and six through the Extension Service during 2001-03 as specialized beef marketing clubs.

The clubs receive start-up funds of \$750 annually during a two-year period after they meet requirements. Clubs need to have a facilitator, leader and instructor. They also must establish bylaws and a budget. In addition, they are required to conduct 24 hours of educational programming per year.

Additional information for developing and operating a marketing club can be found in Extension Publication 69, "Marketing Club Information for the North Dakota Program." The Web site for marketing club information is www.ag.ndsu.nodak.edu/aginfo/cropmkt/clubs.htm. Several marketing clubs also have a Web site, for example www.ncmarketingclub.com.

Information for the directory was obtained through a survey during January to June, 2005. Sandy Osborne, Extension Agribusiness and Applied Economics administrative secretary, conducted the survey and tabulated the results. Extension agents, Farm Business Management instructors and several facilitators were surveyed.

Club members experience benefits:

- Build personal confidence in handling risk. Members have said:
 - "A marketing plan helped me pull the trigger."
 - "I can sell when everyone says prices are going up."
 - "Option strategies have been very profitable."
 - "Price and basis seasonal patterns were a big help."
 - "I used new tools to manage risk."
- Members develop marketing plans
- Membership is limited

How do these clubs operate?

- Members are leaders
- Programs relate to current markets
- Member committees report on commodities
- Members practice risk management on a model farm
- Clubs organize marketing field trips
- Funds come from member fees in addition to the state grant
- Clubs secure marketing instructors as necessary
- Extension agents and Farm Business Management instructors facilitate

Coordinators of the marketing club program in North Dakota are:

- Steve Zimmerman, North Dakota Farm Business Management Education Program
- George Flaskerud, Extension crops economist, North Dakota State University

AUGUST 2005

NDSU
Extension Service

North Dakota State University
Fargo, North Dakota 58105

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North Dakota Market Club Directory

Most clubs allow guests at their meetings.

If you would like to be a guest, please contact the club for meeting date, time and location.

Adams County

Club:	Borderline Marketing Club *	No. of Members:	8
Location:	Hettinger Research Extension Center	Allow Guests?	yes
Frequency:	variable	Accept New Members?	yes
Day:	variable	Time:	variable
Contact:	Jesse Handegard (701) 567-2735		jhandega@ndsuxext.nodak.edu

Barnes County

Club:	Barnes County Marketing Club *	No. of Members:	29 (limited to 40)
Location:	Courthouse basement, Valley City	Allow Guests?	yes
Frequency:	weekly (winter); every other week (busy season)	Accept New Members?	yes
Day:	Tuesday	Time:	8 a.m. (winter), 7 a.m. (summer)
Web site:	www.ext.nodak.edu/county/barnes/marketclub/marketpage.htm		
Contact:	Darin Anderson (701) 845-5837		andersondl77@msn.com

Club:	Litchville Area Marketing Club *	No. of Members:	limited to 30
Location:	Litchville School	Allow Guests?	yes
Frequency:	every other week	Accept New Members?	yes
Day:	Monday, Tuesday (changes)	Time:	9 a.m.
Web site:	www.ext.nodak.edu/county/barnes/marketclub/marketpage.htm		
Contact:	Mark Formo (701) 762-4219		mjwest@drtel.net

Billings County

Club:	Southwest Ag Producers Marketing Club * ^	No. of Members:	30
Location:	Great Plains National Bank, Belfield	Allow Guests?	yes
Frequency:	monthly or as called	Accept New Members?	yes
Day:	Wednesday	Time:	7 p.m. (MT)
Contact:	Kurt Froelic (701) 456-7665		kfroelic@ndsuxext.nodak.edu
Contact:	Terry L. Johnson (701) 575-8282		etjohnson@pcsinet.com

Bottineau County

Club:	Bottineau Marketing Club *	No. of Members:	20
Location:	Farmers Elevator Agronomy Center, Bottineau	Allow Guests?	yes
Frequency:	twice a month	Accept New Members?	yes
Day:	Monday	Time:	7 a.m. (April-Sept.), 8 a.m. (Nov.-March)
Contact:	Dave Geiszler (701) 282-2236		
Contact:	Tim Semler (701) 228-2253		tsemmler@ndsuxext.nodak.edu

Club:	Corner Commodities Marketing Club	No. of Members:	22
Location:	Renville Corners Café, Mohall (10 mi E)	Allow Guests?	yes
Frequency:	every week	Accept New Members?	yes (up to 30)
Day:	Wednesday	Time:	7 a.m.
Contact:	Eric Moberg (701) 756-6446		moby@srt.com

Club:	Tacoma Traders	No. of Members:	14
Location:	Souris River Co-op Elevator, Russell	Allow Guests?	yes
Frequency:	twice a month	Accept New Members?	yes
Day:	Tuesday	Time:	7 a.m. (April-Sept.), 8 a.m. (Oct.-March)
Contact:	Tom Hall (701) 272-6192		hallthomasl@srt.net

* Designates clubs that are or have been part of the North Dakota state program.
 ^ Designates beef marketing clubs.

Burleigh County

Club: Bismarck Area Marketing Club *
Location: Room 104, Vo Tech Bldg, BSC, Bismarck
Frequency: every two weeks (Nov.-April 1)
Day: Monday
Contact: ElRoy Haadem (701) 221-6865
Contact: Mark Holkup (701) 224-9861

No. of Members: 15
Allow Guests? yes
Accept New Members? yes
Time: 7 p.m.
ehaadem@ndsuxt.nodak.edu
Mark.Holkup@bsc.nodak.edu

Cass County

Club: Ayr Marketing Club
Location: Ayr Terminal - Arthur Cos.
Frequency: every other week
Day: Wednesday
Contact: Bruce Hagen (701) 668-2423

No. of Members: not available
Allow Guests? yes
Accept New Members? yes
Time: 8 a.m.

Club: Buffalo Marketing Club *
Location: Community Center, Buffalo
Frequency: weekly
Day: Tuesday
Contact: Hattie Melvin (701) 633-5234

No. of Members: 23
Allow Guests? yes
Accept New Members? yes (up to 30)
Time: 1:30 p.m. (winter), 6 a.m. (summer)
hcmelvin@hotmail.com

Club: Hunter Marketing Club
Location: Hunter Grain Co.
Frequency: weekly
Day: Tuesday
Contact: Mark Richtsmeier (701) 874-2393

No. of Members: 10
Allow Guests? yes
Accept New Members? yes
Time: 7:30 a.m.
ndtjk@polarcomm.com

Cavalier County

Club: Border Traders
Location: Community Telephone Co., Langdon
Frequency: weekly
Day: Tuesday
Contact: Brad Bata (701) 256-3722
Contact: Jeff Overby (701) 256-5591

No. of Members: limited to 25
Allow Guests? yes
Accept New Members? yes
Time: 7:30 a.m.

Club: Cavalier County Marketing Club
Location: Courthouse, Langdon
Frequency: first and third Wednesday of month
Day: Wednesday
Contact: Ron Beneda (701) 256-2955

No. of Members: 20
Allow Guests? yes
Accept New Members? limited to 20
Time: 7 a.m.
rbeneda@ndsuxt.nodak.edu

Divide County

Club: Northwest Trading Club
Location: Red Rooster Café, Crosby
Frequency: weekly
Day: Thursday
Contact: Keith Brown (701) 965-6501

No. of Members: 5
Allow Guests? by invitation
Accept New Members? by invitation
Time: 8:30 a.m.
kbrown@ndsuxt.nodak.edu

Dunn County

Club: Common Sense Marketing Club * ^
Location: Dunn County Building, Killdeer
Frequency: varies, will call
Day: Monday
Contact: David Twist (701) 764-5593
Contact: Jerry Tuhy (701) 456-0002

No. of Members: 11
Allow Guests? yes
Accept New Members? yes
Time: 7 p.m.
dtwist@ndsuxt.nodak.edu
Jerry.Tuhy@sendit.nodak.edu

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^ Designates beef marketing clubs.

Emmons County

Club:	South Central Marketing Club *	No. of Members:	8
Location:	Emmons County Courthouse, Linton	Allow Guests?	yes
Frequency:	second Wednesday of month	Accept New Members?	yes
Day:	Wednesday	Time:	11 a.m.
Contact:	Ron Willardson (701) 754-2532		rwillardson@state.nd.us

Foster County

Club:	Central Dakota Marketing Club *	No. of Members:	15
Location:	Carrington Research Extension Center	Allow Guests?	yes
Frequency:	every other week	Accept New Members?	yes
Day:	Wednesday	Time:	Noon (Nov.-April), 7:30 a.m. (May-Oct.)
Contact:	Steve Metzger (701) 652-2951		smetzger@ndsuxt.nodak.edu
Contact:	Tim Becker (701) 947-2454		tbecker@ndsuxt.nodak.edu
Contact:	Wendy Bengochea (701) 652-2581		wbengochea@ndsuxt.nodak.edu

Grand Forks County

Club:	Grand Forks County Marketing Club *	No. of Members:	25
Location:	Equity Elevator, Northwood	Allow Guests?	yes
Frequency:	every other week	Accept New Members?	yes
Day:	Wednesday	Time:	8 p.m. (summer), 8 a.m. (winter)
Contact:	Willie Huot (701) 780-8229		whuot@ndsuxt.nodak.edu

Club:	Prairie Pothole Marketing Club	No. of Members:	12
Location:	Grand Forks County Extension office	Allow Guests?	yes
Frequency:	first & third week (recess May & August)	Accept New Members?	yes (limited to 25)
Day:	Wednesday	Time:	9 to 11 a.m.
Contact:	Willie Huot (701) 780-8229		whuot@ndsuxt.nodak.edu

Club:	Red River Grain Marketing Club *	No. of Members:	limited to 30
Location:	United Co-op, Reynolds	Allow Guests?	yes
Frequency:	every two weeks	Accept New Members?	yes (limited to 30)
Day:	Wednesday	Time:	7 a.m. (summer), 8 a.m. (winter)
Contact:	Willie Huot (701) 780-8229		whuot@ndsuxt.nodak.edu

Hettinger County

Club:	Mott Marketing Club	No. of Members:	15
Location:	Pheasant Café, Mott	Allow Guests?	yes
Frequency:	when called by leaders	Accept New Members?	yes
Day:	Wednesday	Time:	7 a.m.
Contact:	Darwyn Mayer (701) 824-2916		rdmayer@pop.ctctel.com

Kidder County

Club:	Kidder County Marketing Club * ^	No. of Members:	12
Location:	Northland Financial Bank, Steele	Allow Guests?	yes
Frequency:	every other week (winter)	Accept New Members?	yes
Day:	Tuesday	Time:	1 p.m.
Contact:	Terry Strand (701) 475-2301		tstrand@northlandfinancialonline.com

LaMoure County

Club:	Farm-Ag Marketing Club *	No. of Members:	18
Location:	LaMoure Mall	Allow Guests?	yes
Frequency:	second and fourth Thursdays	Accept New Members?	yes
Day:	Thursday	Time:	mornings
Contact:	Larry Sandness (701) 883-5007		
Contact:	Virgil Dagman (701) 252-8841		virgil.dagman@sendit.nodak.edu

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^ Designates beef marketing clubs.

Club: Jud High Rollers Marketing Club *
Location: Elevator, Jud
Frequency: second and fourth Monday of month
Day: Monday
Contact: Van Gross (701) 493-2989
Contact: Virgil Dagman (701) 252-8841

No. of Members: 26
Allow Guests? yes
Accept New Members? yes
Time: 7 p.m.
 vgross@drtl.net
 virgil.dagman@sendit.nodak.edu

Logan-LaMoore-Stutsman

Club: Tri-County Marketing Club *
Location: Gackle Community Café
Contact: Rob Hess (701) 763-6320
Contact: Virgil Dagman (701) 252-8841

No. of Members: 17
Allow Guests? yes
Accept New Members? yes
 virgil.dagman@sendit.nodak.edu

McHenry County

Club: Drake Marketing Club *
Location: United Community Bank meeting room, Drake
Frequency: varies with season
Day: varies
Contact: Raquel Dugan-Dibble (701) 537-5405

No. of Members: 25
Allow Guests? yes
Accept New Members? yes
Time: morning
 rdugandi@ndsuxt.nodak.edu

McLean County

Club: Roundtable Marketing Club
Location: Lake Road Café, Garrison
Frequency: weekly (winter); do not meet in summer
Day: Thursday
Contact: Pat Carpentier (701) 462-8541

No. of Members: 15
Allow Guests? yes
Accept New Members? yes
Time: 7 a.m.
 mclean@ndsuxt.nodak.edu

Mercer County

Club: Mercer County Marketing Club
Location: High school vo-ag room, Beulah
Frequency: third Monday of month
Day: Monday
Contact: Marc Schriefer (701) 983-4292

No. of Members: 18
Allow Guests? yes
Accept New Members? yes
Time: 6:30 p.m. (winter), 7:30 p.m. (other)
 marcjodi@westriv.com

Morton County

Club: West Morton Marketing Club *
Location: Ronda's Café, Glen Ullin
Frequency: every 2-3 wks (fall-spring), every 6 wks (summer)
Day: Tuesday
Contact: Don Hagen (701) 348-3590

No. of Members: 14
Allow Guests? yes
Accept New Members? yes
Time: varies
 Donald.Hagen@sendit.nodak.edu

Oliver County

Club: Oliver County Marketing Club
Location: Oliver County Courthouse, Center
Frequency: every two weeks
Day: Monday or Wednesday
Contact: Rick Schmidt (701) 794-8748

No. of Members: 16
Allow Guests? yes
Accept New Members? yes
Time: 7 a.m. or 7 p.m.
 rschmidt@ndsuxt.nodak.edu

Pembina County

Club: Pembina County Marketing Club *
Location: Cavalier
Frequency: weekly (winter); monthly (summer)
Day: Friday
Contact: Randy Melaas (701) 265-8411
Contact: William Wagner (701) 886-7598

No. of Members: 17
Allow Guests? yes
Accept New Members? yes
Time: 8 a.m. (winter)
 rmelaas@ndsuxt.nodak.edu
 ndfarmer_2002@hotmail.com

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 ^ Designates beef marketing clubs.

Pierce County

Club: Rugby Marketing Club *
Location: Rugby High School ag ed classroom
Frequency: first and third Monday of month
Day: Monday
Contact: Allen Graner (701) 776-5095

No. of Members: 24
Allow Guests? yes
Accept New Members? yes
Time: varies
Allen.graner@sendit.nodak.edu

Ramsey County

Club: LRSC - Farm Management
Location: Lake Region State College, Devils Lake
Frequency: weekly (winter – as called)
Day: Thursday
Contact: Jay Olson (701) 662-1562
Contact: Ray Sletteland (701) 662-1571

No. of Members: 12
Allow Guests? yes
Accept New Members? yes
Time: 7:30 p.m.
JM.olson@lrsc.nodak.edu
Ray.Sletteland@lrsc.nodak.edu

Ransom County

Club: Rednob Marketing Club *
Location: FCS office, Lisbon
Frequency: second and fourth Tuesday of month
Day: Tuesday
Contact: Eric Klubben (701) 683-6305

No. of Members: 19
Allow Guests? yes
Accept New Members? yes
Time: 7 a.m.
eklubbe@agcountry.com

Club: SE Beef Marketing Club * ^
Location: AgCountry, Lisbon
Frequency: twice a month (Nov.-April); once/month (other)
Day: second and fourth Tuesday
Contact: Mike Schaefer (701) 683-4172

No. of Members: 10
Allow Guests? yes
Accept New Members? yes
Time: Noon
Mschae1@agcountry.com

Richland County

Club: Richland Marketing Club *
Location: City Centre Café, Mooreton
Frequency: every two weeks
Day: Wednesday
Contact: Dale Siebert (701) 642-7793
Contact: Keith Torgerson (701) 671-2630

No. of Members: 14
Allow Guests? yes
Accept New Members? yes
Time: 7 a.m. (May-Sept.), 8 a.m. (Nov.-April)
dsiebert@ndsuxt.nodak.edu
Keith.Torgerson@ndscs.nodak.edu

Club: Richland-Wilkin Marketing Club *
Location: Pat Freese farm
Frequency: every two weeks
Day: Tuesday
Contact: Dale Siebert (701) 642-7793
Contact: Keith Torgerson (701) 671-2630

No. of Members: 15
Allow Guests? yes
Accept New Members? yes
Time: 7 a.m. (May-Sept.), 8 a.m. (Nov.-April)
dsiebert@ndsuxt.nodak.edu
Keith.Torgerson@ndscs.nodak.edu

Rolette County

Club: Agate Club *
Location: Paul Overby farm, rural Agate
Frequency: every other week
Day: Thursday
Contact: Paul Overby (701) 656-3654

No. of Members: 7
Allow Guests? yes
Accept New Members? yes
Time: 8 a.m. (winter), as possible (other)
lffpc@utma.com

Club: Rolette County Club
Location: Prairie Lanes, Rolla
Frequency: every other week
Day: Wednesday
Contact: Mark Miller (701) 477-5671
Contact: Paul Overby (701) 656-3654

No. of Members: 16
Allow Guests? yes
Accept New Members? yes
Time: 7:30 a.m.
mamiller@ndsuxt.nodak.edu
lffpc@utma.com

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^ Designates beef marketing clubs.

Sioux County

Club:	State Line Marketing Club *	No. of Members:	15
Location:	Selfridge Public School cafeteria	Allow Guests?	yes
Frequency:	2nd & 4th week (Nov.-March); 1/month other	Accept New Members?	yes
Day:	Tuesday	Time:	6 p.m. (MT)
Contact:	Jorey Dahners (701) 854-3412		jdahners@ndsuxt.nodak.edu

Steele County

Club:	Sharon Marketing Club	No. of Members:	20
Location:	Community Building, Sharon	Allow Guests?	yes
Frequency:	every other week (winter); periodically (summer)	Accept New Members?	yes
Day:	Monday	Time:	9 a.m.
Contact:	Tim Brakke (701) 326-4189		

Club:	Tri-County Marketing Club *	No. of Members:	30
Location:	lhry Insurance, Hope	Allow Guests?	yes
Frequency:	every other week	Accept New Members?	have waiting list
Day:	Tuesday	Time:	8 a.m., 8 or 9 p.m. (summer)
Contact:	Mike Kozojed (701) 430-0194		kozojed@polarcomm.com

Stutsman County

Club:	Ft. Steward Marketing Club *	No. of Members:	20
Location:	Lil's, Jamestown	Allow Guests?	yes
Frequency:	every two weeks	Accept New Members?	yes
Day:	Wednesday	Time:	varies by season
Contact:	Virgil Dagman (701) 252-8841		virgil.dagman@sendit.nodak.edu

Club:	Y-C Marketing Club *	No. of Members:	14
Location:	Elevator meeting room, Ypsilanti	Allow Guests?	yes
Frequency:	first and third Thursdays of month	Accept New Members?	yes, but may change
Day:	Thursday	Time:	7:30 p.m. (fall-winter), 7:30 a.m. (spring-summer)
Contact:	Dustin Lien (701) 489-3381		hlien@daktel.com
Contact:	Virgil Dagman (701) 252-8841		virgil.dagman@sendit.nodak.edu

Towner County

Club:	Twin County Market Club *	No. of Members:	6
Location:	Rocklake Café, Rocklake	Allow Guests?	yes
Frequency:	every two weeks in winter	Accept New Members?	yes
Day:	Tuesday	Time:	8 a.m.
Contact:	Myron Jacobsen (701) 266-5209		jacobsen@utma.com

Trails County

Club:	Basement Traders *	No. of Members:	22
Location:	VFW Club meeting room, Hillsboro	Allow Guests?	yes
Frequency:	every other week	Accept New Members?	Have waiting list
Day:	Tuesday	Time:	8 a.m.
Contact:	Jeff McInness (701) 436-5104		
Contact:	Mike Kozojed (701) 430-0194		kozojed@gra.midco.net

Walsh County

Club:	Grafton's First Marketing Club	No. of Members:	10-12
Location:	Market Place, Grafton	Allow Guests?	yes
Frequency:	weekly (winter); 1 a month (summer)	Accept New Members?	no
Day:	Tuesday	Time:	Noon
Contact:	Wayne Lessard (701) 352-2860		myfarm@uslink.net

* Designates clubs that are or have been part of the North Dakota state program.
^ Designates beef marketing clubs.

Club: Midnight Marketers
Location: Walsh County Extension office, Park River
Frequency: monthly
Day: Monday
Contact: Eric Meberg (701) 284-7924

No. of Members: 18
Allow Guests? yes, with prior approval
Accept New Members? no
Time: 7:30 p.m.
emeberg@polarcomm.com

Ward County

Club: North Central Beef Marketing Club * ^
Location: North Central Research Extension Center, Minot
Frequency: varies with season
Day: Monday
Web site: www.geocities.com/ncbeefmkt/
Contact: John Dhuyvetter (701) 857-7682
Contact: Mike Rose (701) 857-6444

No. of Members: 16
Allow Guests? yes
Accept New Members? yes (in December)
Time: 6:30 p.m.
jdhyvet@ndsuxext.nodak.edu
mrose@ndsuxext.nodak.edu

Club: North Central Marketing Club *
Location: North Central Research Extension Center, Minot
Frequency: every other week
Day: Monday
Web site: www.ncmarketingclub.com/
Contact: Mike Rose (701) 857-6444
Contact: Tom Hanson (701) 857-4439

No. of Members: 25
Allow Guests? yes
Accept New Members? yes (in December)
Time: 8 a.m.
mrose@ndsuxext.nodak.edu
tom.hanson@sendit.nodak.edu

Wells County

Club: Prairie Partners Marketing Club
Location: Fessenden Co-op Elevator, Fessenden
Frequency: every other week
Day: Monday
Contact: Bill Ongstad (701) 324-2937

No. of Members: 22
Allow Guests? yes
Accept New Members? yes
Time: 8 p.m. (winter), 9 p.m. (summer)
bongstad@starband.net

Williams County

Club: Margin Call
Location: El Rancho, Williston
Frequency: every other week
Day: Tuesday
Contact: Ronald Sylte (701) 826-4851

No. of Members: 6
Allow Guests? yes
Accept New Members? yes
Time: 7 a.m.
rcsylte@nccray.com

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^ Designates beef marketing clubs.

For more information on this and other topics, see: www.ag.ndsu.nodak.edu

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