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1 FORECASTING THE EFFECTS OF AUTONOMOUS VEHICLES ON LAND USE

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19 ABSTRACT

20 The widespread availability of connected and autonomous vehicles (CAVs) will likely affect social
21 change in terms of how people travel. Traditional methods of travel demand and land use modeling
22 require vast amounts of data that could be expensive to obtain. Such models use complex software
23 that requires trained professionals to configure and hours to run a single scenario. Alternative closed-
24 form models that can quickly assess trends in potential CAV impact on the regional demand for
25 shopping, entertainment, or dining land use does not exist. This research developed a closed-form
26 model that considers the potential mode shift towards CAVs, possible changes in the propensity to
27 travel, shopping trip avoidance from e-commerce, and greater accessibility for non-drivers. Model
28 parameter estimation based on statistics from the greater Toronto area found that population growth
29 from 2017 to 2050 alone could increase the demand for shopping, entertainment, or dining land use
30 by nearly 60%. However, CAVs could double or triple that demand—implicating dynamic planning
31 and environmental considerations.

33 **Keywords:** Environmental impact; Intelligent transportation systems; Self-Driving Cars; Travel
34 Demand; Transportation technology; Urban sprawl

1 FORECASTING THE EFFECTS OF AUTONOMOUS VEHICLES ON LAND USE

2 3 1 INTRODUCTION

4 The deployment of connected and autonomous vehicles (CAVs), also known as self-driving
5 vehicles, will fundamentally affect travel demand and, consequently, land-use. Nevertheless, there is
6 high uncertainty about the level of potential impact (Calvert, et al., 2018). Meanwhile, retailers are
7 blurring the lines between shopping, entertainment, and dining (SED) land use as they shift towards
8 experiential retail (Henderson & Spencer, 2016). This trend will sustain the use of cars for longer
9 non-stop trips to suburban SED centers or mixed-use areas (Anderson, et al., 2014). Subsequently,
10 there is a need to understand how CAVs will affect the demand for SED space to inform planning.

11 There are few comprehensive reviews of international modeling studies on the impacts of
12 CAVs on travel behavior and land use. None examine the influence of CAVs on the demand for
13 SED land use (Soteropoulos, et al., 2019). Although the rise of e-commerce could prevent some of
14 those trips, research suggest that online shopping is associated with higher in-store shopping (Lee, et
15 al., 2017). Hence, many retailers are adding an online alternative to their traditional physical stores
16 (Melis, et al., 2015).

17 The **objective** of this paper is to develop a closed-form model that can estimate the
18 incremental influence that CAVs could have on the demand for SED or mixed-use space in the
19 future. Model parameter estimation will use data available for the GTA so that the model can
20 simulate demand sensitivity in the horizon year by sweeping factors that CAV adoption could
21 influence. The authors selected the GTA because of familiarity with the area and knowledge of data
22 sources that are unique to the region. The available trip survey data classified trips taken for SED
23 purposes as discretionary trips to differentiate them from trips taken between home and work, home
24 and school, and for non-home-based trips. The model focuses on technology adoption with the view
25 that producers will pursue market growth, thus assuring ample supply.

26 The development of most models to estimate CAV impacts on travel behavior and land-use
27 involve complex and expensive software, large datasets, and trained professionals. The results are
28 very sensitive to model assumptions (Soteropoulos, et al., 2019). The long time taken to run a single
29 scenario makes it impractical to conduct demand sensitivity analyses for a wide range of parameter
30 values. Furthermore, the data-driven nature of trip-based, activity-based, and agent-based models
31 makes it difficult to gain insights about how various factors of adoption interact over time
32 (Soteropoulos, et al., 2019).

33 The main **contribution** of this paper is a closed-form model that would allow users to
34 quickly examine a range of scenarios to see patterns over time and gain insights. The model will
35 complement data-driven models that are more complex by providing an aggregate first-order picture
36 of the travel demand sensitivity to variations in factors that CAVs could influence. Potential users of
37 the model are urban planners, transport planners, the commercial real estate industry, and the retail
38 or service industries. The results will implicate dynamic policy considerations.

39 The organization of the rest of this paper is—Section 2 reviews the literature on CAV
40 adoption forecasting. Section 3 describes the sub-models used to develop the final closed-form
41 model. Section 4 describes the model parameters, the values used to estimate them, and the data
42 sources. Section 5 evaluates the model to obtain trends and horizon year sensitivity to adoption
43 parameters. Section 6 discusses the findings, utility of the model, and limitations of the work.
44 Section 7 provides some concluding remarks about the findings, generalizations of the method, and
45 comments on future work.

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2 LITERATURE REVIEW

The subsections of this literature review cover existing knowledge about all the main concepts used to develop the model. They include land use, the propensity to travel, attracting new transportation users, and models to forecast adoption and population growth.

2.1 Land Use

There have been some speculations in the literature about projected changes in land use for SED purposes in urban and suburban areas. The reduced need for CAV parking can stimulate developers to repurpose urban parking spaces (Wang, et al., 2014). SED land use in those areas will likely decline to accommodate more pedestrian-friendly and mixed-use areas (Banai & Antipova, 2016). However, large-format retailers will continue to seek cost reductions and access to more affordable employees by developing centralized spaces outside of the urban center. For instance, large-format retailers are planning to build more stores in the greater Toronto area (GTA), which is Canada's largest metropolitan market (Webber & Hernandez, 2016).

2.2 Propensity to Travel

Travel demand is a non-linear and psychological function of cost and other factors (Lam & Liu, 2017). Habit and satisfying behaviors are also factors (Lyons, 2006). Traveling for SED purposes is one of the most expensive and time-consuming activities in any affluent society (Maat & Konings, 2018). Cost is a dominant factor in the propensity to travel for discretionary purposes (Arabani & Amani, 2007). Factors driving the reduction of vehicle operating costs include driver cost elimination, lower insurance fees, less frequent maintenance, and lower fuel costs (Bösch, et al., 2018). Analysts speculate that insurance cost will diminish if the CAV accident rate decreases (Dedon, et al., 2018). Furthermore, vehicle electrification will reduce refueling costs (Kempton, 2016). Essential trips tend to be price inelastic but discretionary trips are sensitive to price changes (Oum, et al., 1990). Shopping trips are both essential and non-essential. Many trips are also multipurpose (Arentze, et al., 2005). An analysis of ride-sharing data from Uber found that a 10% increase in price is associated with a 10% decrease in ridership (Cohen, et al., 2016). These evidences suggest that the propensity to travel for SED purposes would increase if CAVs decrease travel cost and increase the value of travel time.

2.3 New Users

There is general agreement that CAV fleets will increase accessibility for non-drivers such as the young, elderly, and disabled (Sivak & Schoettle, 2015). The convenience of on-demand door-to-door service, privacy, the freedom to use travel time as desired, smoother traffic flows, and more efficient route selection could influence a mode shift away from passenger trains and buses (Bagloee, et al., 2016). Shorter travel time and competitive pricing for shared mobility services will increase the propensity to travel longer distances in cars, rather than using public transit services (Zhao & Kockelman, 2018). There is evidence that more adults are using mobility-on-demand services to provide trips for their elderly parents and young children (Tussyadiah, et al., 2017). These statistics and trends suggest that future CAV fleets can fulfill a growing demand from new users.

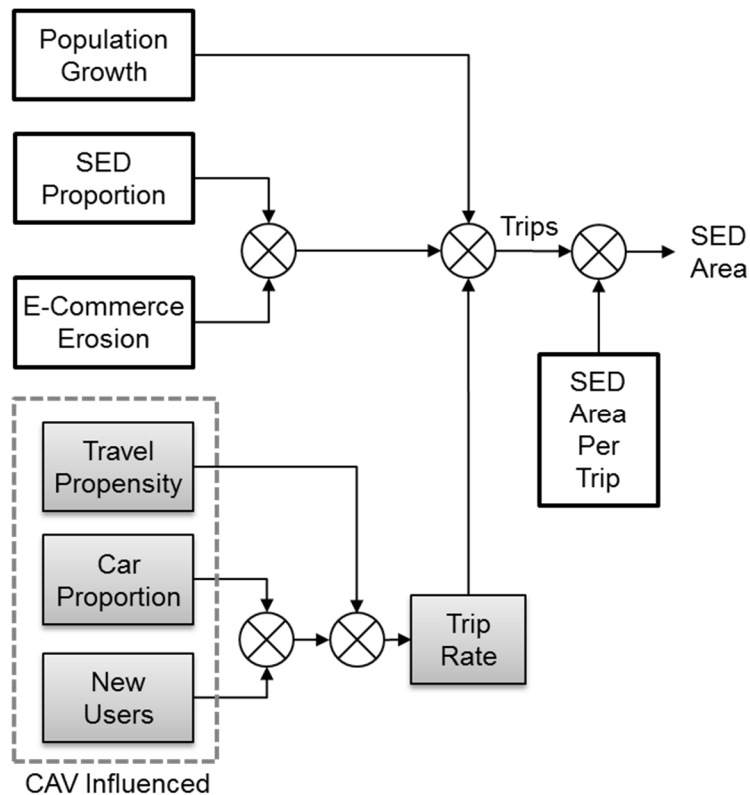
1 2.4 Adoption Forecast

2 Predictions of CAV deployment timing varies widely. From 2014 to 2017, technology companies,
 3 vehicle manufacturers, and startup companies around the world have invested more than \$80 billion
 4 to develop self-driving vehicles (Hussain, et al., 2018). A highly cited study predicts that CAVs will
 5 account for 40% of all vehicle travel by 2040 (Litman, 2017). A case study of Austin, Texas,
 6 suggests that an annual price drop of 5% and a constant willingness-to-pay (WTP) could result in a
 7 24.8% penetration of CAVs by 2045 (Bansal & Kockelman, 2017). The level of penetration would
 8 increase substantially if price drops further and WTP values increase. The high external costs of
 9 traffic accidents and urban congestion caused a plateauing of personal vehicle ownership in Canada
 10 (Shenstone-Harris, 2016). This evidence suggests that future travel in Canada will shift from private
 11 cars and transit to shared CAVs.

12 The most popular model of technology adoption forecasting is a logistic growth model
 13 (Rogers Everett, 2003). It is an s-shaped curve that is based on the established theory of technology
 14 diffusion. Diffusion theory speculates that adoption comes in five stages. Innovators (2.5%) are the
 15 first adopters. Early adopters (13.5%), early majority (34%), late majority (34%), and then laggards
 16 (16%) follow. This work uses a classical population growth model that uses an exponential curve
 17 (Pollard, 1973).

18 3 METHODS

19 This section develops the closed-form model as a function of time. Figure 1 shows the model
 20 architecture.
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 22



23
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Figure 1. Model architecture and variables influenced by CAV adoption.

1 The logic flow shows that six key parameters account for trip production for SED purposes. The
 2 parameters not influenced by CAV adoption are population growth, the proportion of trips taken for
 3 SED purposes, and a correction factor for trips done by e-commerce instead. The parameters
 4 influenced by CAV adoption are travel propensity, car proportion, and new users. Estimation of the
 5 model parameters is based on statistics for GTA population growth, the non-driver proportion, trip
 6 rate, travel mode, and the proportion of trips that are discretionary. The change in propensity to
 7 travel based on CAV adoption directly modulates the daily average trip rate per person for trips
 8 taken by car. Hence, the model design establishes the daily average trip rate per person and the
 9 proportion of cars used for discretionary trips as variables to enable demand sensitivity analysis.

10 3.1 Trip Production

11 The Ontario Ministry of Finance projected that the GTA population will grow from 6.9 million in
 12 2017 to 9.7 million by 2041 (MOF, 2018). This growth is equivalent to an annual growth rate of
 13 1.43%. As introduced in the literature review, this work uses a classic compounded population
 14 growth model where
 15

$$P(y, \alpha_p) = P_0(1 + \alpha_p)^{(y-y_0)} \quad (1)$$

16 The parameter α_p is the annual growth rate, y is the year variable, and y_0 is the base year. The same
 17 exponential model structure can capture a gradual change in average trip rate per capita as
 18

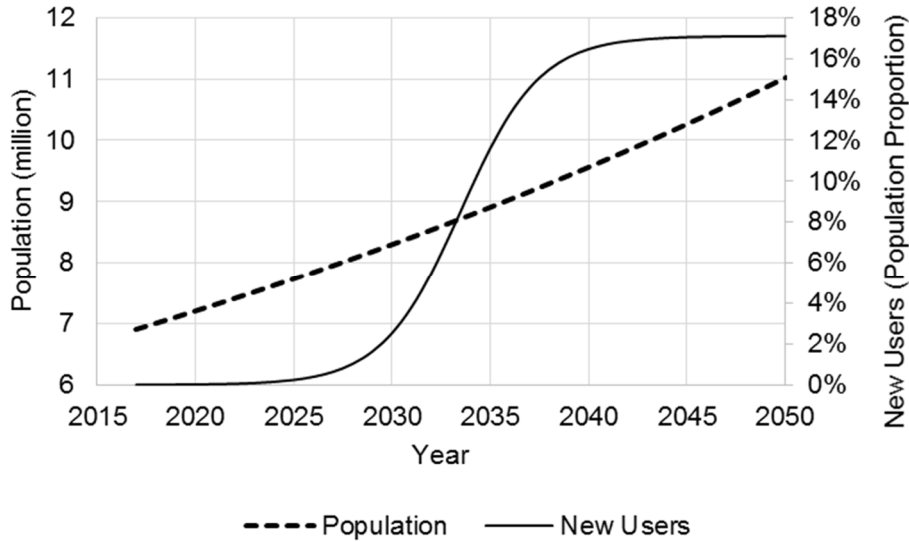
$$\lambda_c(y, \varepsilon_p) = \lambda_T(1 + \varepsilon_p)^{(y-y_0)} \quad (2)$$

19 where a low value for the annual percentage growth, ε_p , produces the appearance of a linear
 20 relationship with time. The parameter λ_T is the trip rate of the base year in average trips per person.
 21 This model accounts for the potential elasticity in trip production per capita for discretionary trips to
 22 SED areas. A range of values for ε_p can simulate scenarios for trip rate changes based on changes in
 23 the propensity to travel.

24 Equation (3) is logistic model that captures the proportional increase in mobility for new
 25 users, the non-driver population, that can use CAVs in future year y based on an adoption rate k_n
 26 such that
 27

$$\rho_N(y, k_n) = \frac{\rho_{N0}}{1 + e^{-k_n(y-y_m)}} \quad (3)$$

28 The parameter y_m is the middle year between the horizon and base years. Figure 1 illustrates the
 29 difference between the exponential and logistic growth curves.
 30



1
2 Figure 2. Population growth and the non-driver population proportion adoption CAVs.

3
4 Forecasts in the literature for a given year can provide an estimate for the adoption rate parameter. A
5 Canadian study found that, based on disabilities alone, approximately 17% of the population is non-
6 drivers (Statistics Canada, 2019). The plot shows a scenario where less than 5% of the non-driver
7 population becomes new users of CAVs by 2030, and by 2050, the full 17% of the population will
8 become new users.

9 The number of trips by CAVs is

$$T_C(y, \varepsilon_p, \rho_c) = \lambda_c(y, \varepsilon_p)P(y, \alpha_p)[1 + \rho_N(y)]\rho_c \quad (4)$$

10 The parameter ρ_c is proportion of trips by cars. Trips taken by alternative modes is

$$T_a(y, \varepsilon_p, \rho_c) = \lambda_T P(y, \alpha_p)[1 - \rho_c] \quad (5)$$

11 Alternative modes are vehicles that are not cars, such as buses, bicycles, walking, and trains. For
12 alternative modes, this model uses the trip rate for the base year to simulate the fact that the rate
13 remained constant from 1986 to 2011 and that it will likely remain inelastic for future discretionary
14 trips by non-CAV modes.

15 16 3.2 E-commerce Factor

17 The rise of e-commerce will erode trips made for shopping but not necessarily all discretionary trips
18 such as those made for dining and entertainment. The model accounts for this erosion by adjusting
19 the trip rate as

$$T_{ts}(y, \varepsilon_p, \rho_c) = T_t(y, \varepsilon_p, \rho_c)[1 - \rho_e]\rho_s \quad (6)$$

20 The function T_t is the total trips by cars and alternative modes, ρ_s is the proportion of trips made for
21 shopping, and ρ_e is the proportion of those trips that e-commerce erodes. The s-curve models the
22 increase in on-line shopping to a saturation point in the future such that

$$\rho_e(y, k_e) = \rho_{0s} + \frac{\Delta\rho_{0s}}{1 + e^{-k_e(y-y_m)}} \quad (7)$$

1 where ρ_{0s} is the proportion of shopping trips that e-commerce erodes in the base year and $\Delta\rho_{0s}$ is the
 2 difference in the erosion at the horizon year. The parameter k_e accounts for a rate of change in
 3 shopping trip erosion from e-commerce during the peak adoption years.

5 3.3 Propensity to Travel

6 The literature review suggests that a shift away from vehicle ownership and towards mobility-on-
 7 demand services will further reduce travel costs. Consequently, the propensity to travel for
 8 discretionary trips will increase. GTA travelers took most of their discretionary trips by car. The trip
 9 proportion, as either a driver or a passenger ranged from 74% in 1986 to 78% in 2011 (TT2012,
 10 2012). Those trips were by personal vehicles because ride sharing was still in development. The
 11 dominant factors in vehicle operating cost are purchase price, fuel, insurance, maintenance, tires, oil,
 12 and licensing fees. The base-year estimate does not include parking costs because private owners
 13 tend to park in their driveways, on the street, or in the free parking lots of shopping, dining, or
 14 entertainment facilities. The cost does not include tolls because in the GTA, the main freeway
 15 (Highway 401) is toll-free at the time of this writing. However, without knowing how future costs
 16 will influence changes in future trip rates, the strategy was to use trip rate as a variable in the model
 17 to enable demand sensitivity analysis.

19 3.4 Land Use

20 There are many measures of SED business viability. Among them are sales per unit area of land use,
 21 gross margin, walk-in rate, and foot traffic (Daamen, et al., 2005). The latter two are directly
 22 proportional to the number of trips taken for SED purposes. Hence, this metric must be directly
 23 proportional to the number of SED trips per unit area of land use. Therefore, this model uses the
 24 number of trips made for SED purposes per unit of the land area used for SED in the GTA as a
 25 minimum threshold to meet future demand. Subsequently, the demand for future SED land use area
 26 is

$$A_s(y, \varepsilon_p, \rho_c) = \frac{A_{r0}}{T_{t0}} T_{ts}(y, \varepsilon_p, \rho_c) \quad (8)$$

27 The parameters A_{r0} and T_{t0} are the land area and the number of SED trips made in the base year. The
 28 complete model for SED land use demand as a function of future year y is

$$A_s(y, \varepsilon_p, \rho_c) = \frac{A_{r0}}{T_{t0}} \times P_0 (1 + \alpha_p)^{(y-y_0)} \times$$

$$\left[\lambda_T (1 + \varepsilon_p)^{(y-y_0)} \left(1 + \frac{\rho_{N0}}{1 + e^{-k_n(y-y_m)}} \right) \rho_c + \lambda_T (1 - \rho_c) \right] \times$$

$$\left[1 - \rho_{0s} - \frac{\Delta\rho_{0s}}{1 + e^{-k_e(y-y_m)}} \right] \rho_s \quad (9)$$

29 The full model expresses the three main factors in SED land use demand, which are population
 30 growth, trip production based on the CAV effect, and an adjustment from the effect of e-commerce.
 31 The second factor expresses the CAV influence on the propensity to travel, the increase in
 32 accessibility for non-drivers, and the potential change in the proportion of discretionary trips made
 33 by cars.

This general model form supports the simulation of other trip types such as home-based-work (HB-W), home-based-school (HB-S), and non-home-based (N-HB) trips by replacing λ_T , the average daily trip rate in the base year (trips/person) for those trip purposes, and ρ_c , the percentage of cars used for those purposes. Similarly, the model can account separately for the different types of discretionary trips by estimating those parameters with data for a local region.

4 DATA

The data needed to evaluate the model for the GTA is not available in scholarly articles. Hence, this section uses data from available Canadian sources such as government reports, the websites of research organizations, and survey results from market research firms. Table 1 summarizes the model parameters, their values, the year that the value was measured, and the data sources.

Table 1. Model parameters, values, and data sources.

Var	Description	Value	Year	Data Source
y_0	Analysis base year	2017	2017	-
y_H	Analysis horizon year	2050	-	-
P_0	Population in base year (million)	6.9	2017	(MOF, 2018)
α_p	Population annual growth rate (%)	1.43	2017	Calculated
ρ_s	Proportion of trips that were discretionary (%)	0.41	2011	(TT2012, 2012)
ρ_c	Proportion of all trips by car (%)	78	2011	(TT2012, 2012)
λ_T	Average daily trip rate in the base year (trips/person)	2.4	2011	(TT2012, 2012)
T_{10}	Trips made for shopping in 2006 (billion)	2.25	2006	(TT2012, 2012)
ε_p	Trip rate annual growth	variable	-	-
ρ_{N0}	Proportion of population that are non-drivers (%)	17.1	2017	(Statistics Canada, 2019)
k_n	Inflection for increase in new users	0.5	-	Typical s-curve
k_e	Inflection for increase in e-commerce	0.5	-	Typical s-curve
ρ_{0s}	Base year e-commerce proportion (%)	9	2017	(Rigby, 2011)
$\Delta\rho_{0s}$	Horizon year difference from the base year e-commerce (%)	11%	2011	(Rigby, 2011)
A_{10}	Land used for SED in 2006 (million square-meters)	13.462	2006	(Buliung & Hernández, 2009)

4.1 Trip Rates

The literature reviewed above suggests that CAV cost reduction will increase the propensity to travel for discretionary purposes. The convenience of door-to-door travel will provide greater accessibility for the non-driver population and increase trip production. These changes will occur gradually over time as users adopt CAVs. A summary of multiple studies estimated that CAVs would reduce the cost per kilometer from today's private vehicles by 45% to 82% (Audenhove, et al., 2018). Based on the price elasticity of the Uber study (Cohen, et al., 2016), this cost reduction could result in an increase in future trip rates by the same proportion. Therefore, the analysis will include a range of future trip rate increases from zero to 100% to cover the potential future scenarios.

4.2 Land Use

A comprehensive study of land use in the GTA found that in 2006 there were 144.9 million square-feet (13.5 million square-meters) of land used for SED (Buliung & Hernández, 2009). The facilities comprised of shopping centers, power centers, and strips. The land use distributed across various center types including super, regional, community, neighborhood, convenience, and freestanding. The 2011 Canadian survey "Transportation Tomorrow" reported that in 2006, there were 12,244,700 daily trips of which 40% were discretionary (TT2012, 2012). This equated to an average of

1 approximately 133 annual trips per square-meter of SED land area in the GTA. The model
2 development uses this metric as a minimum threshold required to sustain business vitality in the
3 GTA. This metric is likely to be different for other metropolitan areas.

4 For the analysis base year, the GTA population was 6.9 million (MOF, 2018). The average
5 daily trips per person, excluding those younger than 11 years old, remained at 2.4 from 1986 to
6 2011. Hence, the model parameter estimation uses the same rate of annual trips for the base year.
7 Sensitivity analysis for the horizon year establishes the average daily trips per person as a variable.
8 The proportion of trips made by car in the base year was 78%. The sensitivity analysis for the
9 horizon year used car proportion as a variable and used a range of values below and above the base
10 year proportion.

11 **4.3 E-commerce Adjustment**

12 According to the U.S. Census Bureau, online shopping accounted for 9.1% of sales in the analysis
13 base year (U.S. Census Bureau, 2019). It is difficult to measure e-commerce because many online
14 purchases result after visiting a store to evaluate an item. Conversely, digital information influences
15 a significant portion of in-store sales. There is also a bias towards a few dominant online retailers
16 that heavily drive e-commerce sales. Discretionary trips made for dining and entertainment may
17 include other forms of shopping. Consequently, analysts forecast that the e-commerce proportion
18 will plateau at 20% in the horizon year (Rigby, 2011). Model parameter estimation uses this
19 proportion as a peak in the avoidance of shopping trips.

20 **4.4 New Users**

21 Historically, the annual population growth rate from 1974 to 2014 ranged from 1.5% to 2.6% with
22 an average of 1.9% (Wang, et al., 2015). This growth rate correlated with a mean annual urban
23 expansion rate of 1.6%. The Ministry of Finance forecast of 1.43% mentioned earlier reflects a slight
24 saturation due to further urbanization and sprawl (Figure 1).

25 According to Statistics Canada, the country had 6.25 million adults with disabilities in 2017
26 (Statistics Canada, 2019). This amount is equivalent to 17.1% of the population and does not include
27 other non-drivers such as people younger than 15 years, the institutionalized population, and those
28 living in collective dwellings. Other non-drivers who are not disabled include the elderly. For a
29 conservative estimate, the model parameter estimation uses the base year disabled population
30 proportion as the maximum level of new users in the horizon year.

31 **5 RESULTS**

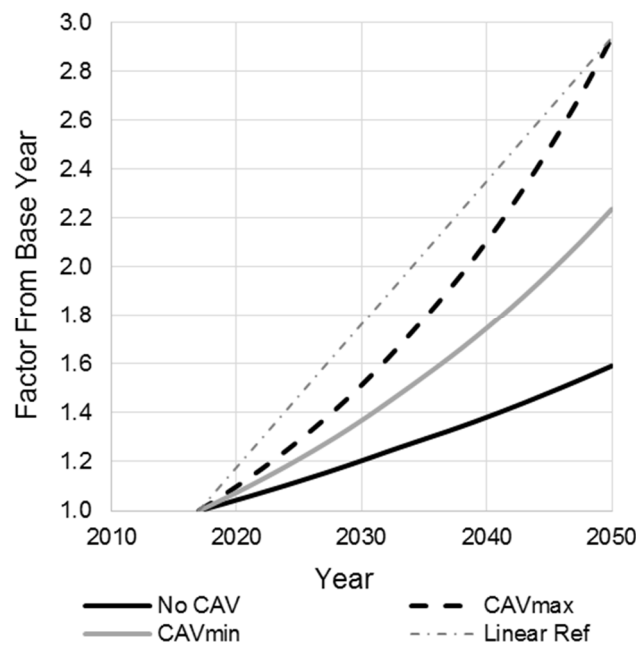
32 The next two sections evaluate the model to reveal annual trends for important variables that CAVs
33 could influence, and the demand sensitivity to those variables in the horizon year. The variables
34 simulated are a mode shift towards using cars for shopping, and a change in the propensity to travel
35 because of door-to-door convenience and a reduction in the value of time. The latter will affect the
36 average number of daily trips per person.

37 **5.1 Annual Trend**

38 Figure 2 plots the change in demand for SED land use relative to the base year for three scenarios of
39 trip rate elasticity while keeping the proportion of cars unchanged from the base year. The model
40 shows that the demand is non-linear over time, which the straight line (Linear Ref) makes easier to
41 observe. With no change in trip rate (No CAV), the demand for SED land use in the horizon year

1 increases by 59.2% from the base year, reflecting the effect of population growth alone. If CAV use
 2 results in a 50% increase in trip rate (CAVmin), then the demand increases by a factor of 2.24,
 3 which is a 40.6% increase from the demand by population growth alone. If CAV use results in a
 4 100% increase in trip rate (CAVmax), then the incremental increase in demand is 84.7%. If CAV
 5 use results in a further change in the proportion of trips by car to 90%, then the additional increase in
 6 demand is nearly 100% (not shown on the graph). These results suggest that CAVs have the
 7 potential to double the demand for SED land use over that from population growth alone.

8 Figure 3a includes a range of proportion of trips by car from 50% to 100% and plots the
 9 proportional change in horizon year demand relative to a forecast that maintains the base year values
 10 for those factors (Table 1). The “No CAV” scenario simulates zero elasticity in average daily trip
 11 rate from CAV adoption by maintaining the base year rate. With no elasticity in trip rate, a change in
 12 trip proportion by car from 50% to 100% of the base year value results in a reduction of 4.2% to an
 13 increase of 3.3% in demand for SED land use, respectively. If elasticity from CAVs increases trip
 14 rate by 2.2% annually to result in double the trip rate in the horizon year (CAVmax), the same range
 15 in proportion of trips by car results in a 50% increase to a doubling of demand for SED land use,
 16 respectively. If elasticity increases trip rate by 1.2% annually to result in a 50% increase in the
 17 horizon year trip rate (CAVmin), the change in demand for SED land use is midway between the
 18 two trip rate extremes. This result demonstrates that the average daily trip rate per person modulates
 19 the demand sensitivity to the proportion of trips by car.
 20

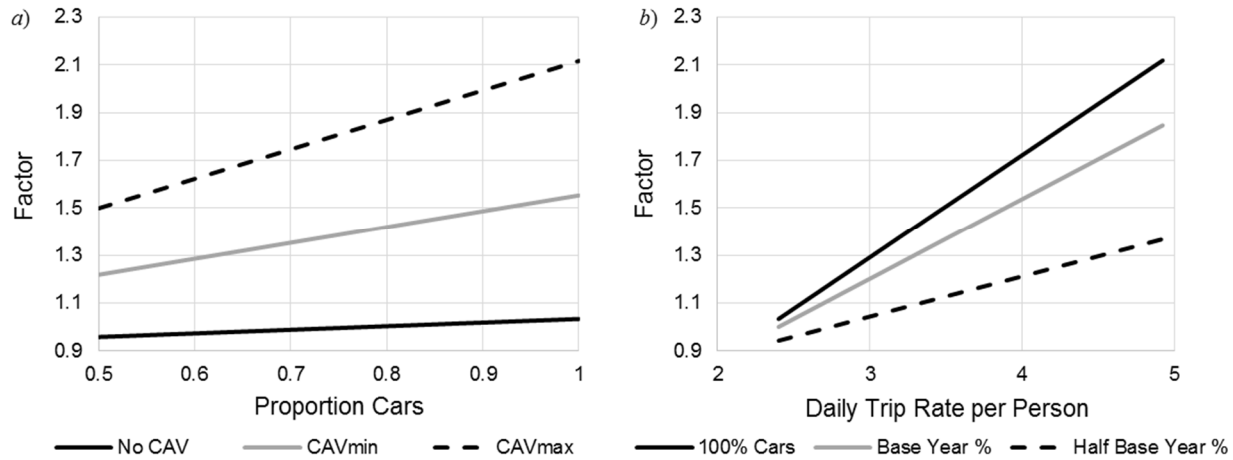


21 Figure 2. Relative demand as a function of time for scenarios of trip rate and proportion of trips by
 22 car.
 23

24 5.2 Horizon Year Sensitivity

25 Figure 3 shows the sensitivity of demand for SED land use in the horizon year to the proportion of
 26 trips by car and the average daily trip rate per person. Figure 3b shows the demand sensitivity for
 27 SED land use with trip rate, for three scenarios of proportion of trips by car. If the proportion of cars
 28

1 used for SED trips in the horizon year is half that of the base year, then demand for SED land use
 2 will range from a 5.9% reduction to a 36.5% increase from the horizon year nominal, respectively.
 3 For a 100% car use proportion, the range goes from a 3.3% increase to a doubling in demand for
 4 SED land use. This result demonstrates that the proportion of trips by car modulates the demand
 5 sensitivity to the average daily trip rate per person.
 6
 7



8
 9 Figure 3. a) Demand sensitivity as a function of the proportion of trips by car for three scenarios of
 10 trip rate, and b) demand sensitivity as a function of trip rate for three scenarios of proportion of trips
 11 by car.
 12

13 6 DISCUSSION

14 The model provides a first-order macroscopic view of the possible extent that CAVs might affect the
 15 overall demand for SED land use in a region. More complex geospatial models are necessary to
 16 characterize local and microscopic effects. For example, some areas may have more land available
 17 and higher capacity roadways to accommodate the projected increase in SED land use. Land price
 18 may increase in regions that have less available land and less roadway capacity, which could
 19 stimulate urban sprawl or the development of SED areas away from the central business district. The
 20 closed-form model complements data-driven models that are more complex by enabling rapid
 21 sensitivity analysis for a larger range of scenario variations. Sensitivity analysis reveals important
 22 trends and provides insights on the importance level of various factors in adoption. The interactions
 23 of different forecasting models in the closed-form expression provide additional insights that a more
 24 complex data-driven model might not.

25 The model is based on the theory that a certain number of trips per unit of SED land use is
 26 necessary to sustain the viability of those businesses. The model uses the metric available for 2006
 27 and assumes that it remains unchanged for the GTA, which is one of the largest metropolitan areas in
 28 North America. However, the high land value, on-going rapid transformations of the city, and
 29 political pressures against urban sprawl may change the metric for SED business viability in the
 30 region. For example, the metric could change if large-scale businesses overpower small businesses
 31 by centralizing in super-centers at the metropolitan fringes to reduce cost and increase the efficiency
 32 of their supply chains. Consequently, a change in the metric could affect the sensitivity of demand to
 33 variables that CAVs influence.

1 Differences in the level of CAV adoption over time and other factors such as a fear of riding
2 in a vehicle driven by artificial intelligence could affect the propensity to travel. Factors other than
3 cost, convenience, and the value of time may affect the propensity to travel for discretionary trips.
4 Such factors could include social interaction, multi-purpose trips, the level of congestion, and
5 weather conditions. Given the uncertainties of how CAVs will affect travel behavior, an effective
6 strategy is to evaluate demand sensitivity to variables that CAVs can affect for a range of possible
7 values to identify trends. Such an evaluation would take much longer to accomplish with a data-
8 driven model.

9 Changes in accessibility for the non-driver population depend on the level of CAV adoption.
10 The model simulates this interaction by using a theory of technology diffusion that simulates initial
11 use by first adopters, then ramping adoption to include early adopters, early majority, late majority,
12 and eventually a plateauing towards full adoption in the horizon year when laggards follow. The
13 proportion of people considered non-driver will vary across regions, and the proportion of that
14 population using CAVs will vary. A survey of the region could reveal those proportions to estimate
15 model parameters.

16 Shopping trip erosion depends on the saturation year for e-commerce, the interaction effects
17 from future automated vehicle and drone delivery services, and the reality of how store visits drive
18 online purchases and vice versa. Hence, the model uses predictions in the literature to estimate the
19 level of e-commerce saturation in the horizon year. The estimation is a proportion of all
20 discretionary trips. As discussed in the model development, it is possible to separately model land
21 use demand for retail, entertainment, and dining trips to more accurately account for the e-commerce
22 effect. Nevertheless, the results show that the on-line shopping effect is not sufficiently dominant to
23 temper the demand for SED land use, which has been trending towards mixed-use spaces (Raman &
24 Roy, 2019).

25 Without accounting for other CAV deployment effects, it may seem unrealistic that cities
26 could accommodate the increase in traffic that results from a tripling of the demand for SED land
27 use over the demand from population growth alone. However, the practicality becomes clear when
28 considering that studies expect CAVs to increase both traffic throughput and transport efficiency
29 (Raymond, et al., 2014). For instance, a shift from private car ownership toward the use of shared
30 CAVs will result in fewer vehicles moving more people. The effective capacity of existing roadways
31 will increase because CAVs will have the ability to follow more closely, smooth out traffic flows,
32 coordinate traffic flows through intersections, and minimize incidents that can cause non-recurring
33 congestion. CAVs will also accommodate geometric modifications to add lanes. Specifically, cities
34 can repurpose street parking where demand lessens and narrow lanes, medians, and shoulders where
35 only CAVs travel. All scenarios are predicated on the theory that suppliers of the technology will
36 continuously pursue market opportunities that balance supply and demand through the adoption
37 period.

38 **7 CONCLUSIONS**

39 Population growth alone will drive demand for more shopping, entertainment, or dining (SED) land
40 use. However, the literature lacks studies about how CAV adoption might influence that demand.
41 Uncertainties about the timing of CAV deployments and their levels of adoption result in
42 speculations based on various assumptions. Traditional methods to model travel demand require vast
43 amounts of data that could be expensive to obtain. Such methods use expensive software and require
44 trained professionals to configure and calibrate them. Using such models to explore a single future
45

1 scenario can take hours. Alternative closed-form models to quickly assess the potential aggregate
2 effect that CAVs may have on the regional demand for SED land use does not exist.

3 This work contributes a closed-form model that enables demand forecast and sensitivity
4 analysis for a range of factors that CAV adoption could affect. The sensitivity analysis focused on
5 two important factors, namely the average daily trip rate per person and the proportion of trips taken
6 by car. A change in the average daily trip rate stems from the notion that CAVs will increase the
7 propensity to travel because of future cost reduction, on-demand door-to-door convenience,
8 reduction in the value of time, and more reliable travel time from smoother traffic flows and fewer
9 incidents. For the same reasons, CAV adoption will also influence a mode shift toward cars.
10 Regional data for the population size, SED land use, proportion of non-drivers, proportion of trips
11 taken by car, average trip rate per person, and the proportion of shopping done by e-commerce
12 estimates model parameters for the base year. Forecasts for population growth and SED trip
13 avoidance from e-commerce appropriately adjust the trip demand over time. The model accounts for
14 additional trips taken by the non-driver population based on an estimate for the technology diffusion
15 rate.

16 The authors selected the Greater Toronto Area (GTA) for modeling because of familiarity
17 with the area and knowledge of data sources that are unique to the region. The results revealed that
18 population growth alone could increase the demand for SED land use by nearly 60% from the base
19 year of 2017 to the horizon year of 2050. For a scenario where CAVs influence a 100% increase in
20 the average trip rate per person from 2.7 to 5.4 and increases the use of cars from 78% to 90%, the
21 demand for SED land use could triple by the horizon year. For a scenario where CAV use results in a
22 more modest increase in the average trip rate per person by 50%, without a change in the proportion
23 of cars used for shopping, the demand more than doubles from the base year. Sensitivity analysis for
24 the horizon year shows that the potential change in demand for SED land use is a strong function of
25 the influence CAVs could have on both the propensity to travel for discretionary purposes and a
26 mode shift towards cars.

27 In future research, the authors will apply traditional travel demand modeling techniques and
28 use a similar range of scenarios to compare results with the closed-form model.
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